



Attention UNC-Chapel Hill Pet Parents!

We are going to start off the meeting with a pet spotlight!

Please turn your cameras on and showcase your furry friends if you want to participate!





# TOTAL WELLBEING EXPO

Protecting What Matters Most

*Spot Pet Insurance*

# Why Purchase Pet Insurance?



First-year average cost of pet ownership  
**exceeds \$1,000**

Routine vet visits and procedures  
**cost \$700 - \$1,500 annually**

Spot plans reimburse up to  
**90% of eligible vet bills**



# Juno & Millie's Story












# What Does Spot Cover?

Choose between two coverage options: Accident Only or Accident & Illness.

Spot **Accident Only** plans cover eligible claims for:

-  Vet Exam Fees & Lab Tests
-  MRI or CT Scans & X-rays
-  Surgery & Hospitalization
-  IV Fluids & Medications
-  Medical Supplies (e.g. Bandages and more)
-  Poison Control Consultation Fees
-  Prescription Medications
-  Tooth Extractions
-  Advanced Care
-  Alternative Therapy (e.g. Acupuncture)

Spot **Accident & Illness** plans cover eligible claims for:

-  Vet Exam Fees
-  Microchip Implantation
-  Behavioral Issues
-  X-rays & Tests
-  Virtual Vet Visits
-  Dental Illnesses & Gum Disease
-  Digestive Illnesses
-  Hip Dysplasia
-  Cancer & Growths
-  Alternative Therapy (e.g. Acupuncture)
-  Emergencies & Hospitalizations
-  Skin, Eye, & Ear Infections
-  Hereditary & Congenital Conditions
-  Swallowed Objects & Poisons
-  Orthopedic Injuries
-  Diagnostics & Treatments
-  Prescription Medications
-  Surgery & Specialized Care
-  Advanced Care
-  Infectious Diseases & Diseases from Parasites

# Preventive Care Coverage

Get fixed reimbursement amounts every year with these optional wellness packages:

## Gold

Up to \$250/yr in benefits



 Dental Cleaning	\$100	 Rabies and/or Dog Lyme or Cat FIP Vaccine/Titer	\$20
 Wellness Exam	\$50	 Deworming	\$20
 Dog DHLPP or Cat FVRCP Vaccine/Titer	\$20	 Fecal Test	\$20
 Dog Heartworm or Cat FELV Test	\$20		

**+\$9.95/mo.**

Recommended for puppies

## Platinum

Up to \$450/yr in benefits



 Spay/Neuter or Dental Cleaning	\$150	 Fecal Test	\$25
 Wellness Exam	\$50	 Flea/Heartworm Prevention	\$25
 Dog DHLPP or Cat FVRCP Vaccine/Titer	\$25	 Health Certificate	\$25
 Dog Heartworm or Cat FELV Test	\$25	 Dog Bordetella or Cat FELV Vaccine/Titer	\$25
 Rabies and/or Dog Lyme or Cat FIP Vaccine/Titer	\$25	 Urinalysis	\$25
 Deworming	\$25	 Blood Test	\$25

**+\$24.95/mo.**



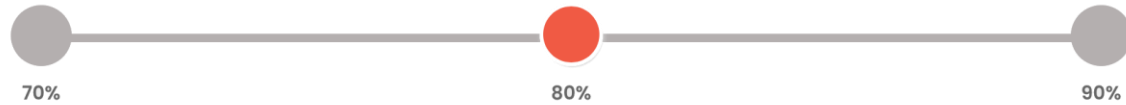
# Customizable Coverage Options

*Each employee can choose a plan that is perfect for their pets' needs and budget.*

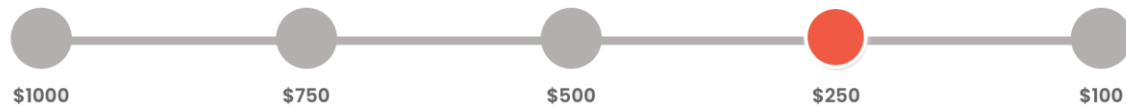
## ANNUAL LIMIT



## REIMBURSEMENT



## ANNUAL DEDUCTIBLE



**Accident Only**



**Accident + Illness**



**Preventative Care  
Add-Ons**

*24/7 Vet Access Telehealth is included in all policies*

# NEW: Spot Perks Program

*As part of our mission to help pets lead happier and healthier lives, take advantage of unique offers on your favorite pet brands.*



**45% Off  
Pet Meds**

Access Koala Offer



**\$20 Off  
Pet Sitting**

Access Koala Offer



**40% Off  
Fresh Dog Food**

Access Sundays Offer



**Save 15% on  
Training Treats**

Access Pupford Offer



**\$25 Off  
Cat Sitting**

Access Meowtel Offer



**\$50 Off  
GPS Collar**

Access Halo Offer



**40% Off Dog  
Dental Products**

Access Radius Offer



**25% Off  
Pet Gear**

Access Fable Offer



**\$50 Off  
6 Month  
Membership**

Access FI Offer



**\$50 Off  
Litter-Robot 4**

Access Litter-Robot Offer



**40% Off Petlibro  
Space Feeder**

Access Petlibro Offer



**50% Off Self-  
Service Dog Wash**

Access Pet Supermarket Offer



**60% Off Dog Food  
From Farmer's Dog**

Access Farmer's Dog Offer



**Free Month of  
Bark Subscription**

Access Bark Offers



**50% Off  
Dog Supplements**

Access EverRoot Offer



# Enrollment Made Easy

Visit <https://spotpet.link/unc>

The screenshot displays the Spot Pet Insurance website interface. At the top left is the Spot Pet Insurance logo. The navigation menu includes 'Pet Insurance', 'Compare', 'Advice', 'Employers', and 'Spot Perks'. On the right, there are links for 'Sign In', a phone number '1.800.905.1595', and a red 'Click For Price' button. The main content area features a section titled 'AFFORDABLE PET INSURANCE OPTIONS' with a large heading 'Special Offer for UNC – Chapel Hill Employees'. Below this, it states 'Up to a 20% Discount:' followed by two bullet points: '10% Discount on all pets' and 'Additional 10% multi-pet discount on all added pets'. A red 'Click For Price' button and a 'Partner ID: EB\_UNC' box are also present. To the right of the text is a photograph of a woman smiling with a dog and a cat. At the bottom, a three-step process is outlined: 1. Visit Any Licensed Vet (Get vet treatment in the US or Canada), 2. Submit Your Claim (Send us your bill online, in our app, or via fax), and 3. Get Cash Back (Get paid back for eligible vet bills for covered conditions).

# Submitting a claim? **Easy.**

1

## Visit Any Licensed Vet

Get vet treatment in the US or Canada.

2

## Submit Your Claim

Send us your bill online, in our app, or via fax.

3

## Get Cash Back

Get paid back for eligible vet bills for covered conditions.





plays ball  
better  
than  
anybody.

Benefits	spot pet insurance	Nationwide	MetLife	Fetch	PetsBest	Embrace	Trupanion	Wagmo
Accident Only Options	✓	×	×	×	✓	✓	✓	×
Unlimited Annual Limit Option	✓	×	✓	×	✓	×	✓	×
Customizable Reimbursement Rate and Deductibles	✓	×	✓	✓	✓	✓	×	✓
10% Multi-Pet Discount for all Additional Pets	✓	×	×	×	×	✓	×	✓
No Vet Exam Required for Enrollment/Renewal	✓	✓	✓	×	✓	×	×	×
Microchip Implantation Coverage in Base Plan	✓	×	×	×	×	×	×	×
Alternative Therapies for Covered Conditions in Base Plan	✓	✓	✓	✓	×	✓	✓	✓
Prescription Food for Covered Conditions in Base Plan	✓	✓	✓	×	×	×	✓	×
24/7 Pet Telehealth Service	✓	✓	✓	✓	✓	✓	✓	✓
No Per Incident Limits on Accidents	✓	×	✓	✓	✓	×	×	×
14 Day Cruciate Ligament Waiting Period	✓	×	×	×	×	×	×	×
270 Day Claims Submissions	✓	×	×	×	×	×	✓	×
10% Group/ Employee Discount for All Group Sizes (where applicable)	✓	×	✓	✓	×	✓	×	×
No Minimum Group Size	✓	×	✓	✓	✓	✓	×	×

Comparison information is provided using publicly available information as of 8/11/23 and is not provided by the provider. If you have questions about other plans, please contact an agent of that company. If you are unaware of any inaccuracies or changes in the information provided, please email [marketing@spotpetins.com](mailto:marketing@spotpetins.com). Pre-existing conditions are not covered. Waiting periods, annual deductible, co-insurance, benefit limits, and exclusions may apply. For all terms and conditions visit [spotpetins.com/sample-policy](https://spotpetins.com/sample-policy). Preventive Care reimbursements are based on a schedule. Accident & Illness coverage reimbursements are based on the invoice. Products, schedules, discounts, and rates may vary and are subject to change. More information is available at checkout. Insurance products are underwritten by either Independence American Insurance Company or United States Fire Insurance and is produced by Spot Pet Insurance Services, LLC. CA License #6000188.



# Get A Quote in 60 Seconds!



Visit <https://spotpet.link/unc>

Call 1-800-905-1595

*Share the code, EB\_UNC*






THEME PARKS & ATTRACTIONS | HOTELS | SKI RESORTS | MOVIE TICKETS | CHOOSE A CITY | **SHOPPING DEALS** | SHOWS & EVENTS | PREFERRED ACCESS™  
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Jessica, need help booking? 1-800-565-3712

Home > Shopping Deals

**PETS** Browse by Brand

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- > Spring Reset
- > Spring Car Deals
- > Physical Wellness
- > Mental Wellness
- > Financial Wellness
- > Apparel & Accessories
- > Appliances
- > Automotive



**CHEWY**  
Get a \$20 eGift Card with your first purchase of \$49+

[LEARN MORE](#)

# Ways to Save: Pet Insurance & Beyond

## [Working Advantage](#)

Shopping Deals → Pets

### Subscription Services:

- BarkBox
- Cat Person
- Chewy
- PetFlow
- And more!

[www.workingadvantage.com](http://www.workingadvantage.com)

Company Code: 653475624



HOME & FAMILY



Healthybaby

Save 15% Off Diapers, Wipes and Prenatal Vitamins for Baby

DETAILS

529

HOME & FAMILY



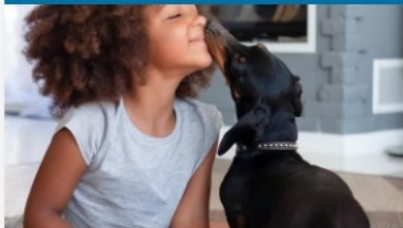
TRUE by Invite Health

Save 50% Off Retail Price of Health and Wellness Products

DETAILS

2.9k

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Chewy

\$15 Off Your First Chewy Purchase of \$49+ with Free Shipping

DETAILS

2.6k

HOME & FAMILY



Spot Pet Insurance

Save Up to 20% Off Pet Health Insurance

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37

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Gemini

Up to 55% Off On-Demand Speech and Language Therapy

DETAILS

298

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Fetch

Save Up to 10% Off Pet Health Insurance

DETAILS

3.7k

# Blue365 Home & Family Deals

## Subscription & Other Savings:

→ Chewy 15% your first purchase of \$49+ and free shipping

→ California Pet Pharmacy 50-70% off pet meds compared to the vet and free shipping

[www.blue365deals.com/BCBSNC/](http://www.blue365deals.com/BCBSNC/)

Member ID: First 3 characters of your NC State Health Plan ID #





# Get A Quote in 60 Seconds!



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Call 1-800-905-1595

*Share the code, EB\_UNC*





Thank you for attending!

